

FORM A
VENDOR CONTACT SHEET

Request for Information Number 52016

Form A should be completed and submitted with each response to this solicitation document. This is intended to provide the State with information on the vendor's name and address, and the specific persons who are responsible for preparation of the vendor's response.

Preparation of Response Contact Information

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Vendor Name:	Datasource Consulting LLC.	Informatica Inc.
Vendor Address:	2399 Blake St. Suite 170 Denver, CO 80205	2100 Seaport Boulevard Redwood City, CA 94063
Contact Person and Title:	Mike Lutito Sr. Sales Director – Central Region	Eric A. Noelke Territory Manager – Midwest State and Local Government
E-mail Address:	mlutito@datasourceconsulting.com	enoelke@informatica.com
Telephone Number (Office):	303-815-2884	630-728-6319
Telephone Number (Cellular):	303-815-2884	630-728-6319
Fax Number:	888-453-2624	650-385-5500

Each vendor shall also designate a specific contact person who will be responsible for responding to the State if any clarification of the vendor's response should become necessary. This will also be the person who the State contacts to set up a presentation/demonstration, if required.

Vendor Name:	Datasource Consulting LLC.
Vendor Address:	2399 Blake St. Suite 170 Denver, CO 80205
Contact Person and Title:	Mike Lutito Sr. Sales Director – Central Region
E-mail Address:	mlutito@datasourceconsulting.com
Telephone Number (Office):	303-815-2884
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Fax Number:	888-453-2624

**Datasource Consulting and Informatica
Response to the State of Nebraska DMV
Request for Information (RFI) 52016 for the
purpose of gathering information to
modernize the Nebraska Department of Motor
Vehicles (State DMV) Vehicle Title and
Registration System (VTR).**

Prepared by:
Eric A. Noelke
Territory Manager – Midwest
State and Local Government
630-728-6319
enoelke@informatica.com



informatica
Put potential to work.

Mike Lutito
Sr. Sales Director
Datasource Consulting
303-815-2884
mlutito@datasourceconsulting.com



DATA SOURCE
CONSULTING

June 30, 2016

Teresa Fleming and Robert Thompson
State Purchasing Bureau
1526 K Street, Suite 130
Lincoln, NE 68508
as.materialpurchasing@nebraska.gov

Dear Ms. Fleming and Mr. Thompson,

On behalf of Datasource Consulting and Informatica, thank you for the opportunity to respond to your RFI for modernizing the Nebraska Department of Motor Vehicles (State DMV) Vehicle Title and Registration System (VTR). We believe our approach identifies a complimentary and necessary step in modernizing your VTR system.

To be clear, our approach will assist the State in cleansing existing data, organizing the data with a customer focus (as opposed to vehicle centric approach) and establishing process to maintain high quality information. We will also provide a structure for better analytics and reporting of all information contained in both the existing VTR system and the modern VTR system.

Our approach is not to replace the existing VTR System. We are providing a necessary step in the process as a new system is put in place. We believe this approach will shorten the timeframe for deploying a new VTR system, provide better historical information as a baseline for the new system, and provide a repository for existing and new information allowing for deeper reporting and analysis. Our approach will also result in less disruption for the state and counties, and most importantly, the State DMV Customers.

Datasource Consulting Background:

Datasource Consulting provides both strategic and implementation services for Enterprise Data Management (EDM) initiatives. Our strategic capabilities include Assessments, Roadmaps and Data Governance initiatives. Our implementation services include Data Integration, Data Quality, Data Architecture, Master Data Management and Business Intelligence/Reporting. Datasource Consulting has been a Premier Informatica Partner for the past nine years and is headquartered in Denver, CO.

Informatica Background:

Informatica delivers software and services to solve a problem that most organizations face: fueling your data analytics initiatives with data that is complete, contextual and trustworthy. Our data integration and Data Quality solutions bridge the gap between raw, messy data and reliable information for analysis, and also in preparation for replacing legacy environments. Informatica's open, platform-neutral software reduces the cost and expedites the time to address data needs of any complexity and every scale. Informatica has a proven record of success helping the World 's leading organizations. With our singular focus, Informatica is delivering transformative innovation for the future of all things data.

Please refer to the attached response for a detailed description of our enterprise data management solution and its capabilities for yielding a data-driven analytics platform. We look forward to working with you as you conduct this evaluation.

Both Informatica and Datasource Consulting are committed to exceeding your expectations through teamwork, innovation, and industry leadership. We believe that these are important factors to consider as you make your decision. After all, in many ways, the solution is inseparable from the provider.

Please feel free to contact Eric Noelke with questions related to Informatica Software. Eric is your dedicated State and Local Account Executive and is available anytime with questions or requests for further information. Eric can be reached at 630-728-6319. The Informatica team is excited to review this proposal with you in detail and earn the right to be selected as your Vendor of Choice.

For Services and Consulting related questions, please contact Mike Lutito, Sr. Sales Director at Datasource Consulting. Mike's direct line is 303-815-2884. Datasource is passionate about data and we endeavor to delight our customers.

Again, we are excited for the opportunity to work with you on this initiative and believe our approach represents an important first phase in modernizing your VTR system.

Sincerely,

Eric Noelke
Informatica State and Local Account Executive

Mike Lutito
Datasource Consulting Sr. Sales Director

Informatica 2100 Seaport Boulevard, Redwood City, California
94063 main: 650 385 5000 fax: 650 385 5500 www.informatica.com

DATASOURCE CONSULTING, LLC | 2399 BLAKE STREET | SUITE 170 | DENVER, CO 80205
DIRECT: (303) 815-2884 | WEB: DatasourceConsulting.com